



**HUSSMANN®**

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# Enabling Excellence in Food Retailing.

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PASSION. PERSPECTIVE. PERFORMANCE.



Harry L. Hussmann

## Hussmann History

*In April 1906, Harry L. Hussmann opened a butcher supply company in St. Louis, Missouri, selling knives, cleavers and meat slicers to shops throughout the Midwest.*

*In 1917 Hussmann patented the first glass-front refrigerated display case, cooled using salt and ice. Hussmann soon replaced ice blocks with condensing units as the preferred method of refrigeration. This led to a joint project with Clarence Birdseye in 1932 to develop cases for frozen foods.*

*In 1939, the first self-service meat, dairy and produce cases were installed. These and many other Hussmann pioneering efforts formed the foundation for developing food stores and supermarkets as we know them today.*



1920 Meat Case



## Hussmann Today

*Hussmann now provides innovative products, services and solutions for preserving and merchandising fresh foods. It is recognized throughout the world as a leader in manufacturing, selling, installing, and servicing display equipment and refrigeration systems for customers in the retail food industry. It also provides a variety of services to help food retailers become more efficient and effective.*

*Hussmann serves several key markets, including supermarkets, mass merchants, convenience stores, drug stores, dollar and discount stores, and foodservice operations.*

*Hussmann is enabling excellence in food retailing by providing innovative solutions in areas such as merchandising, energy efficiency and sustainability, food quality and integrity, refrigeration, design and engineering, service and installation, and improving retail performance. We are passionate about food retailing and have a relentless dedication to our customers' success.*

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# Hussmann Products and Services

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## Industry Leading Display Merchandisers

Hussmann has the most extensive line of state-of-the-art display cases to meet every retailer's need, including:

- Superior meat, dairy, produce and frozen food cases for your core perishable departments.
- Innovative specialty cases for deli, hot foods, bakery, cross-merchandising and more.
- Self-Contained cases for flexible merchandising opportunities.



## Advanced Refrigeration Technologies

Hussmann is a pioneer in designing high performance refrigeration systems specifically for food stores. Hussmann offers a full line of flexible refrigeration solutions, including:

- Parallel compressor systems
- Protocol™ distributed low charge systems
- ProtoChill™ distributed secondary systems
- CO<sub>2</sub> systems
- Central secondary systems
- Mechanical and electrical distribution centers
- Condensing units



## A Suite of Integrated Services

Hussmann offers a comprehensive portfolio of services to support your business goals, including:

- Project planning, store layout, design and product selection services.
- Installation contracting services.
- Repair/preventative maintenance services.
- Retail Optimization services to reduce energy and accelerate sales through:
  - LED and door upgrades
  - Energy audits
  - Utility rebate and incentive assistance
- Performance parts available for all your needs.



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# Hussmann Benefits for You

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## HEADQUARTERS

**Hussmann Corporation**  
12999 St. Charles Rock Rd.  
Bridgeton, MO 63044-2483  
Ph: 314.291.2000  
[www.hussmann.com](http://www.hussmann.com)

## BRANCH LOCATIONS

- 21 in United States
- 2 in Canada
- 4 in Mexico/Central and South America
- 10 in Asia/Pacific

## COMPANY PROVIDERS

- 17 Distributors/Service Providers
- 5 Manufacturing Plants

## Quality and Reliability

Hussmann has the largest R&D facilities in our industry where we do refrigeration testing, energy testing, sound testing, vibration testing, leak testing, structural reliability testing, motion testing, durability testing and much more. We are dedicated to providing the most reliable, highest quality products available in food retailing.

## Energy Efficiency

Hussmann has been leading the way in energy efficiency innovations for many decades. We continuously improve our state-of-the-art energy performance in our display cases and refrigeration systems. And, we offer Retail Optimization services to help you lower energy costs throughout your operations.

## Superior Merchandising

Hussmann offers hundreds of display case models, from standard multi-decks to highly customized specialty cases and everything in between. It's all to help you apply the perfect merchandising solution to every food sales opportunity.

## Food Quality

Hussmann is committed to meeting the highest standards in food preservation and refrigeration performance. We test our equipment to more stringent standards than most of our competitors to help you maintain the maximum freshness and appeal of the foods you sell.

## Retail Performance

At Hussmann, we use our expertise to help retailers reduce operating costs, increase sales and improve financial metrics. Our top priority is helping you succeed.

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