

Impact Excel Low Temp: Reduces Energy, Increases Display Space

Bridgeton, MO – (February, 2006) – Hussmann, a business unit of diversified industrial company Ingersoll Rand, is offering Impact Excel low temperature merchandiser that both reduce energy costs and increase merchandising space. In refrigerated display cases, a reduction in energy costs is often associated with a reduction in merchandising capacity. Not so in the Impact Excel low temp models. With Excel low temp you get a substantial reduction in energy use along with an *increase* in merchandising space.



Excel low temp islands and single deck wall models provide a 5%-17% increase in product capacity when compared to corresponding Impact models. For example, on the popular glass wide island the capacity increase is 12%. That means more packout, more facings and more sales. And even better, this is coupled with a significant energy reduction.

Impact Excel low temp islands and single deck wall models are 15% more energy efficient on average than Impact, and 21% more efficient on average than competition (based on May, 2005 published data). On some models the savings are even greater. For example, the Excel FWG wide island is 28% more efficient than the Impact LWG. For a 12' FWG at 8 cents per KWh the energy savings is over \$450 per year compared to Impact. In addition, the FWG is between 26% and 35% more efficient than competition (based on May, 2005 published data).

These energy savings are made possible by a number of design improvements in the Excel low temp models, include a proprietary discharge air louver. This new louver reduces air turbulence in the case, which in turn lower the amount of cold air spilling out of the case, thus reducing refrigeration energy. These and other features in the Excel low temp models provide significant profit building benefits to your operations.

Hussmann, a global manufacturer of refrigeration and food merchandising equipment, operates as part of the Ingersoll Rand Climate Control Technologies Sector. Providing equipment and services to manage controlled-temperature environments for food and other perishables, Ingersoll Rand Climate Control Technologies encompasses both transport and stationary refrigeration solutions. In addition to Hussmann, its product brands include Thermo King®, a world leader in transport temperature control systems.

Ingersoll Rand is a global provider of products, services and integrated solutions to industries as diverse as transportation, manufacturing, food retailing, construction, and agriculture. With a 135-year-old heritage of technological innovation, Ingersoll Rand helps companies be more productive, efficient and innovative.

For more information, visit hussmann.com and ingersollrand.com.