

ConvenienceWorks®

By **HUSSMANN®**

WORKING with you to create
total convenience store solutions
to maximize your sales and profits.





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We have been serving the convenience store industry for many years with equipment, services and solutions that meet the every day needs of the retailers. But now as ConvenienceWorks® by Hussmann, we have better alignment of our business processes, better understanding of the convenience store industry and better focus on what convenience store retailers need to be successful in this dynamic marketplace.

ConvenienceWorks by Hussmann is dedicated to providing you with the essential benefits that:

- Attract more shoppers to your stores
- Increase your fresh and prepared foods sales
- Improve your overall operating performance
- And lower your operating costs

ConvenienceWorks is built on the legacy and expertise of Hussmann Corporation which is recognized as a leader in refrigeration and merchandising solutions for retailers selling fresh foods. And now as part of Panasonic Corporation, we can bring more innovation and technology to our total solution offering for the convenience store industry.

From store planning and equipment selection to turnkey project management and after sale support, ConvenienceWorks by Hussmann is WORKING with you to create total convenience store solutions to maximize your sales and profits.



STORE PLANNING and DESIGN

Attract shoppers with integrated store design that maximizes visual impact, traffic flow and shopping experience.

Store Planning: Visualize and enhance the look of your stores as we assist with the planning, layout and rendering process.

Layout and Design: Optimize the visual impact, traffic flow and shopping experience with creative layout, design, décor and signage ideas.

ATTRACT SHOPPERS. GROW FOOD

CONSOLIDATION and PROJECT MANAGEMENT

Centralized control and management that will reduce costs, keep you on schedule and within budget.

Procurement: Eliminate the frustrations of individual equipment purchases from multiple suppliers. You get a complete package of equipment needed for your new stores while we handle all the details.

Centralized Warehousing: To make sure your equipment arrives on-site when needed, we consolidate and warehouse your complete equipment package prior to delivery.

Project Management: Make sure every project is handled efficiently and is on time and on budget. We provide the level of project management support you need to help optimize the development process.





EQUIPMENT SELECTION

Drive sales and business goals through merchandising effectiveness, energy efficiency and consistent temperature performance.

Best Equipment Selection: Get the equipment that provides the best performance, merchandising appeal, energy efficiency, reliability and overall value. In addition to ConvenienceWorks products, you have access to equipment from hundreds of suppliers through our consolidated purchasing program. Cooking equipment, drink dispensers, refrigerators, digital solutions, shelving, ice machines, work tables, racks, counters, millwork and more.

Superior Food Solutions: We provide customized food solutions matched to your evolving food strategies. From pre-packaged food displays to made-to-order meal prep programs, get the best equipment and support for your convenience stores.

SALES. INCREASE PERFORMANCE. LOWER OPERATING COSTS.



LOGISTICS and COMMISSIONING

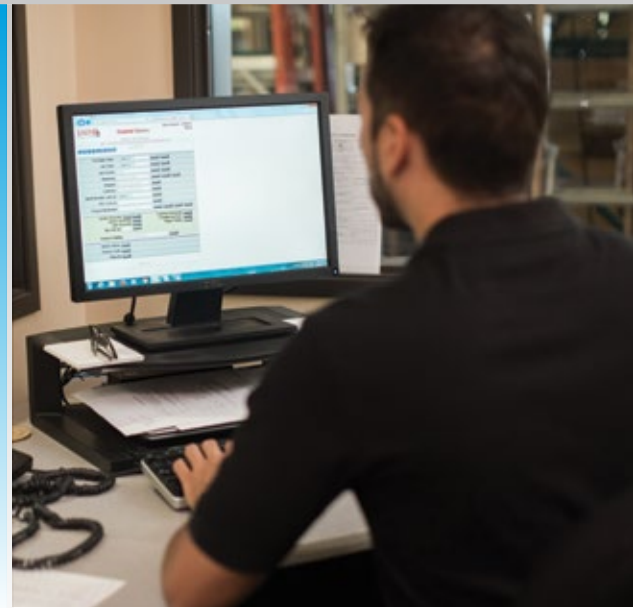
Turnkey responsibility for build up, equipment delivery, install and start up.

On-Time Equipment Delivery:

Equipment shipments are carefully planned to arrive just when needed:

- Streamlining the construction process
 - Reducing shipping costs
 - Facilitating faster store openings

Expert Commissioning: Ensure the reliability, performance and efficiency of your equipment during and after start-up. We install, test and verify optimal performance throughout the process. This provides reliable performance you can depend on after grand opening.



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AFTER SALE SUPPORT

Maintain peak performance levels and store up-time throughout the life of your investment.

Service and Maintenance: ConvenienceWorks can improve your equipment's efficiency and prolong its life, while helping you achieve lower operating costs, greater up-time and superior business results. Our service and maintenance programs can be customized to meet your unique operational requirements.

Performance Parts: We get you the right part, with the right quality, when and where you need it.

Energy and Performance Optimization: Reduce your energy use and operating costs with programs to upgrade existing stores with more efficient equipment and systems.



www.convenience-works.com
877.543.6034